



Key Facts

Business address: **Carmel, Indiana, United States**
 Industry: **Wholesale Trade Agents and Brokers** (NAICS 425120)
 SEC filer status: **Large Accelerated Filer** as of Mar 2021
 Index member: **S&P 400, Russell 2000**
 Market Cap: **\$2.22b** as of Jun 10, 2021
 Annual revenue: **\$2.19b** as of Dec 31, 2020

Corporate Governance

CEO: **Peter J. Kelly** since 2021
 CFO: **Eric Loughmiller CPA** since 2007 1st level

Board Chairman: **Jim Hallett** since 2014
 Audit Committee Chair: **NOT AVAILABLE** 2nd level

Auditor: **KPMG LLP** since 2007
 Outside Counsel (most recent): **Skadden Arps Slate Meagher & Flom LLP** 3rd level

SEC Reviewer: **William H. Thompson** 4th level

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Information in this report is effective Jun 11, 2021 and is taken from the company's public financial and regulatory filings. Latest filing 10-Q filed 05/05/2021. Over 75 accounting and data analysts scrutinize and review crucial information, footnotes, disclosures, etc., from these filings. Material facts are captured and processed using our proprietary methods which identify key risk factors our readers need to know. Each Watchdog Report represents 30 or more hours of analysis and processing.

Accounting and financial disclosure data from [Audit Analytics](#).
 Executive compensation data from [Shore Group and Intrinio](#).
 Data from [Sharadar](#).
[Data from Barchart via Quandl](#).
[Data from Exchange Data International via Quandl](#).

Jun 11, 2021 Jan 1, 2020 Jan 1, 2016

RECENT PERIOD

HISTORICAL PERIOD

10-Q filed on May 5, 2021 for period ending Mar 2021

Reporting Irregularities

RECENT		HISTORICAL
✓	Financial Restatements	✓
✓	Revisions	!
✓	Out of Period Adjustments	✓
✓	Late Filings	✓
!	Impairments	✓
✓	Changes in Accounting Estimates	✓
!	Disclosure Controls	✓
✓	Internal Controls	✓
!	Critical / Key Audit Matters	✓

Anomalies in the Numbers

RECENT		HISTORICAL
✓	Benford's Law	!
✓	Beneish M-Score	✓
✓	Accounting Disclosure Complexity	!

Securities & Exchange Commission Concerns

RECENT		HISTORICAL
✓	SEC Oversight	✓
✓	SEC Letters to Management	!
✓	Revenue Recognition	✓
✓	Non-GAAP Measures	✓

Litigation & External Pressures

RECENT		HISTORICAL
✓	Significant Litigation	✓
✓	Securities Class Actions	✓
!	Shareholder Activism	✓
✓	Cybersecurity	✓

Management Review

RECENT		HISTORICAL
!	CEO Changes	✓
✓	CFO Changes	✓
✓	Insider Sales	!
!	Pledged Securities	!
!	Mergers & Acquisitions	!
✓	Sales of Assets	✓

Auditor Assessment

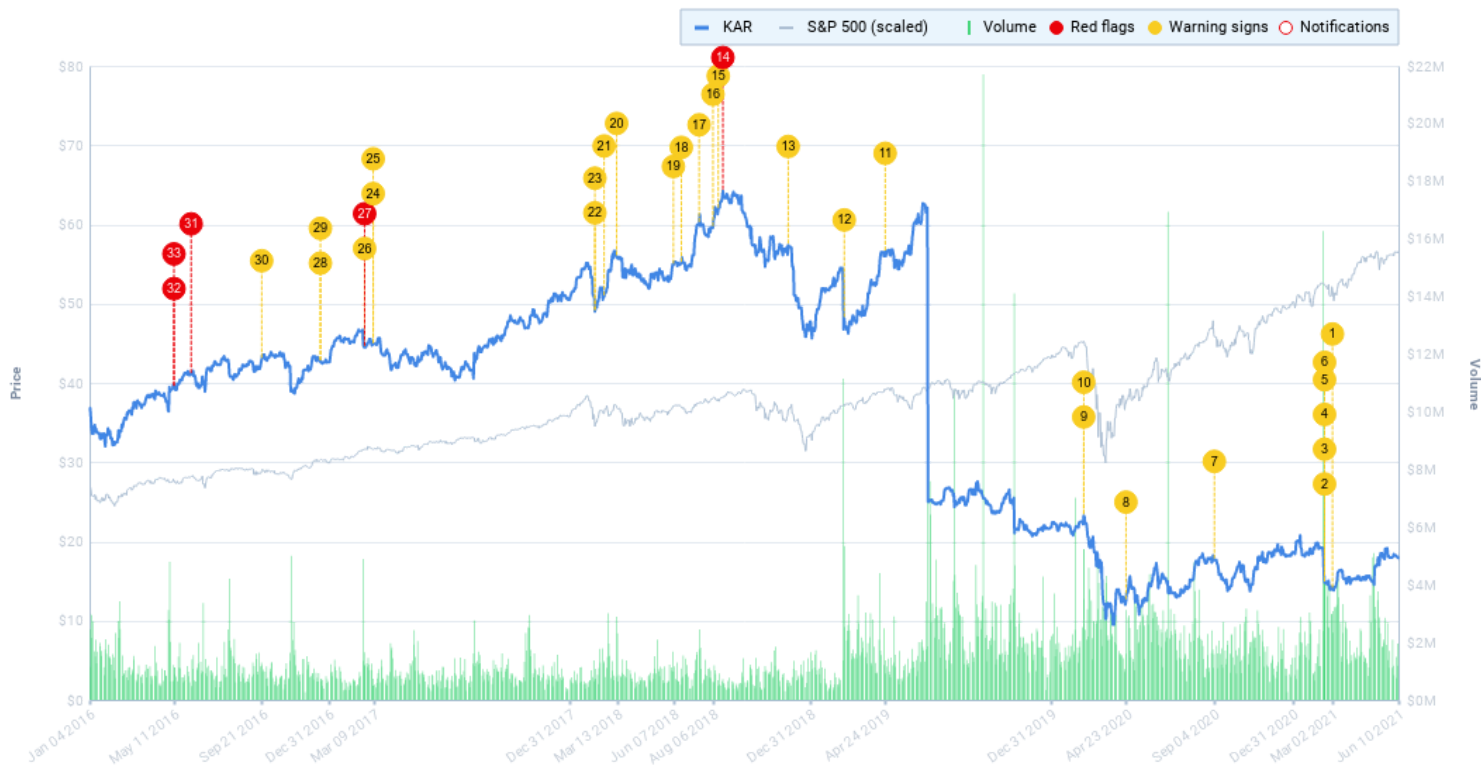
RECENT		HISTORICAL
✓	Auditor Changes	✓
✓	Auditor Experience	✓
✓	Auditor Tenure	✓
✓	Audit Fees	!
✓	Non-Audit Fees	✓



Overview

Price and Volume History

This graph shows the price and trading history for KAR. Warning signs and red flags are marked on the graph according to their disclosure dates.



- | | |
|--|---|
| 1 Mar 2, 2021 - Change in CEO | 18 Jun 19, 2018 - Insider Sale |
| 2 Feb 18, 2021 - Impairment | 19 Jun 7, 2018 - Insider Sale |
| 3 Feb 18, 2021 - Impairment | 20 Mar 13, 2018 - Insider Sale |
| 4 Feb 18, 2021 - Disclosure Controls | 21 Feb 22, 2018 - Insider Sale |
| 5 Feb 18, 2021 - Critical / Key Audit Matters | 22 Feb 8, 2018 - Insider Sale |
| 6 Feb 18, 2021 - Critical / Key Audit Matters | 23 Feb 8, 2018 - Insider Sale |
| 7 Sep 4, 2020 - Mergers & Acquisitions | 24 Mar 9, 2017 - Insider Sale |
| 8 Apr 23, 2020 - Pledged Securities | 25 Mar 9, 2017 - Insider Sale |
| 9 Feb 19, 2020 - Critical / Key Audit Matters | 26 Feb 24, 2017 - Revisions |
| 10 Feb 19, 2020 - Critical / Key Audit Matters | 27 Feb 24, 2017 - Insider Sale |
| 11 Apr 24, 2019 - Pledged Securities | 28 Dec 19, 2016 - Insider Sale |
| 12 Feb 21, 2019 - Insider Sale | 29 Dec 19, 2016 - Insider Sale |
| 13 Nov 28, 2018 - Mergers & Acquisitions | 30 Sep 21, 2016 - SEC letters to management |
| 14 Aug 21, 2018 - Insider Sale | 31 Jun 6, 2016 - Insider Sale |
| 15 Aug 14, 2018 - Insider Sale | 32 May 11, 2016 - Insider Sale |
| 16 Aug 6, 2018 - SEC letters to management | 33 May 11, 2016 - Insider Sale |
| 17 Jul 16, 2018 - Insider Sale | |



Notifications

Important notifications related to the company are listed here. Notifications may come from the SEC, exchanges such as the NYSE or NASDAQ, or Watchdog Research. Examples of notifications include announcements of bankruptcy proceedings, company name changes, and noncompliance with SEC regulations or exchange rules.

There are no notifications for KAR at least since 2016.

Peer Group

Peer groups are used by companies to benchmark executive compensation and performance. Each company identifies its own peer group. Peer groups vary from company to company.

Peer Group

Company	Ticker	Market Cap
Costar Group Inc.	CSGP	\$33.8b
Copart, Inc.	CPRT	\$29.3b
Equifax Inc.	EFX	\$27.9b
Etsy Inc.	ETSY	\$24.9b
Carmax Inc.	KMX	\$18.8b
LKQ Corp.	LKQ	\$14.8b
Fair Isaac Corp.	FICO	\$14.3b
Lithia Motors Inc.	LAD	\$8.74b
Gentex Corp.	GNTX	\$8.24b
KAR Auction Services, Inc.	KAR	\$2.22b

Companies Who Named KAR as a Peer

Company	Ticker	Market Cap
Copart, Inc.	CPRT	\$29.3b
IAA, Inc.	IAA	\$7.21b
Avis Budget Group, Inc.	CAR	\$6.49b
Ritchie Bros Auctioneers Inc.	RBA	\$6.36b
frontdoor, inc.	FTDR	\$4.37b
Herc Holdings Inc.	HRI	\$3.06b
KAR Auction Services, Inc.	KAR	\$2.22b



Peer Flag Comparison

The return to a company's stock is not the only measure of executive performance. Ethics matter, and growth can quickly reverse and gains evaporate if a company's accounting and financial reporting processes are not fundamentally sound and trustworthy. How does KAR's accounting quality compare to its peer group?

	KAR	PEERGROUP FLAGS		
Reporting Irregularities				
Financial Restatements	✓	9		
Revisions	!	8	1	
Out of Period Adjustments	✓	8	1	
Impairments	!	3	6	
Changes in Accounting Estimates	✓	6	3	
Disclosure Controls	!		9	
Internal Controls	✓	9		
Critical / Key Audit Matters	!		6	3
Anomalies in the Numbers				
Benford's Law	!	7		2
Beneish M-Score	✓	8		
Accounting Disclosure Complexity	!	5	4	
Securities & Exchange Commission Concerns				
SEC Oversight	✓	9		
SEC Letters to Management	!		9	
Revenue Recognition	✓	8	1	
Non-GAAP Measures	✓	9		

	KAR	PEERGROUP FLAGS		
Litigation & External Pressures				
Significant Litigation	✓	3	3	3
Securities Class Actions	✓	7		2
Shareholder Activism	!	7	1	1
Cybersecurity	✓	7	2	
Management Review				
CEO Changes	!	4	2	3
CFO Changes	✓	2	6	1
Insider Sales	!	1	3	5
Pledged Securities	!	8		1
Mergers & Acquisitions	!	5	3	1
Sales of Assets	✓	9		
Auditor Assessment				
Auditor Changes	✓	9		
Auditor Experience	✓	9		
Auditor Tenure	✓	7	2	
Audit Fees	!	2	7	
Non-Audit Fees	✓	6	3	



About Watchdog Research, Inc.

Watchdog Research, Inc. is an independent research provider and publisher of Watchdog Reports. Watchdog Reports identify red flags, issues, and other anomalies in financial reporting. Our reports contain warning signs, red flags, material disclosures, and peer analysis for use in valuation, risk analysis, due diligence research, and idea generation.

Watchdog Reports are designed to assist investment professionals fulfill their fiduciary or suitability obligations and to help investors, executives, board members, regulators and educators learn what they need to know about publicly traded companies.

The company is headquartered in Ave Maria, FL. Watchdog Research, Inc. utilizes over 75 specialists and analysts to provide accurate and timely information to our readers.

Our management team is:

CEO: Brian Lawe. Brian has been part of the corporate staff at The New York Times Company and IBM. He has created and operated several technology companies including MyStoreCredit, OnPage Ideas and HelloCampus. He holds an MBA from Harvard Business School and a BBA from Texas Christian University. He and his wife have four children and live in the Naples, FL area.

CTO: Radu Cugut. Radu has led the award-winning technology team that developed the Watchdog Report and services. He, his wife and son split their time between his home in Ave Maria, FL and his home in Timisoara, Romania where he oversees five talented development professionals. Radu has a bachelors in Computer Science and a masters in Banking and Financial Information Systems, both from the West University of Timisoara.

Chief Content Officer: Joseph Burke, Ph.D. is responsible for the content development, analysis, and quality control for the Watchdog Report. Joseph worked previously as a professor of economics at Ave Maria University. He received his Ph.D. from the University of Wisconsin-Madison and resides with his family in the Naples area.

Director of Research: John Cheffers. John is responsible for writing our blogs and for our press relationships. He received his bachelors from Washington University in St. Louis, and has worked for Audit Analytics and Ave Maria University. He graduated Ave Maria University School of Law where his research was selected for publication in the Law Review. He currently lives in Pennsylvania with his wife and two children.



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