



■ **Key Facts**

Business address: **Menlo Park, California, United States**  
 Industry: **Surgical and Medical Instrument Manufacturing** (NAICS 339112)  
 SEC filer status: **Accelerated Filer** as of Mar 2021  
 Index member: **Russell 2000**  
 Market Cap: **\$651m** as of Jul 22, 2021  
 Annual revenue: **\$80.6m** as of Dec 31, 2020

■ **Corporate Governance**

CEO: **Thomas A. West** since 2019  
 CFO: **Richard A. Meier** since 2019 1st level

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Board Chairman: **Kieran T. Gallahue** since 2019  
 Audit Committee Chair: **NOT AVAILABLE** 2nd level

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Auditor: **Ernst & Young LLP** since 2003  
 Outside Counsel (most recent): **Cooley LLP**  
**Cooley Godward Kronish LLP** 3rd level

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SEC Reviewer: **(unknown)** 4th level

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Information in this report is effective Jul 23, 2021 and is taken from the company's public financial and regulatory filings. Latest filing 10-Q filed 05/10/2021. Over 75 accounting and data analysts scrutinize and review crucial information, footnotes, disclosures, etc., from these filings. Material facts are captured and processed using our proprietary methods which identify key risk factors our readers need to know. Each Watchdog Report represents 30 or more hours of analysis and processing.

Accounting and financial disclosure data from [Audit Analytics](#).  
 Executive compensation data from [Shore Group and Intrinio](#).  
 Data from [Sharadar](#).  
[Data from Barchart via Quandl](#).  
[Data from Exchange Data International via Quandl](#).

Jul 23, 2021 Jan 1, 2020 Jan 1, 2016

RECENT PERIOD HISTORICAL PERIOD

10-Q filed on May 10, 2021 for period ending Mar 2021

**Reporting Irregularities**

RECENT		HISTORICAL
✓	Financial Restatements	✓
✓	Revisions	✓
✓	Out of Period Adjustments	✓
✓	Late Filings	✓
!	Impairments	✓
✓	Changes in Accounting Estimates	✓
!	Disclosure Controls	✓
✓	Internal Controls	✓
!	Critical / Key Audit Matters	✓

**Anomalies in the Numbers**

RECENT		HISTORICAL
!	Benford's Law	!
—	Beneish M-Score	—
✓	Accounting Disclosure Complexity	✓

**Securities & Exchange Commission Concerns**

RECENT		HISTORICAL
✓	SEC Oversight	✓
!	SEC Letters to Management	✓
✓	Revenue Recognition	✓
✓	Non-GAAP Measures	✓

**Litigation & External Pressures**

RECENT		HISTORICAL
✓	Significant Litigation	!
✓	Securities Class Actions	!
✓	Shareholder Activism	✓
✓	Cybersecurity	✓

**Management Review**

RECENT		HISTORICAL
✓	CEO Changes	!
✓	CFO Changes	!
✓	Insider Sales	!
✓	Pledged Securities	✓
✓	Mergers & Acquisitions	✓
✓	Sales of Assets	✓

**Auditor Assessment**

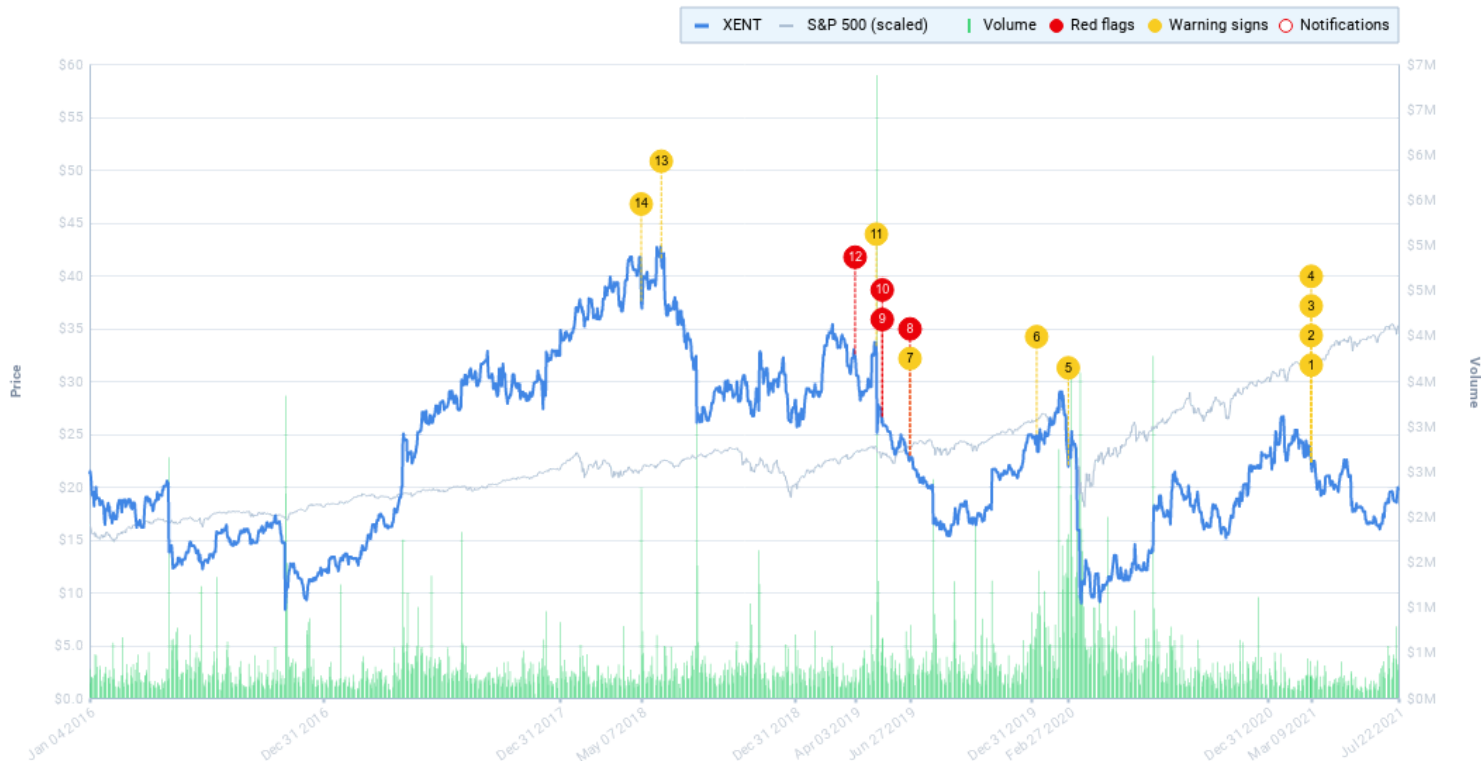
RECENT		HISTORICAL
✓	Auditor Changes	✓
✓	Auditor Experience	✓
✓	Auditor Tenure	✓
!	Audit Fees	!
✓	Non-Audit Fees	✓



## Overview

### Price and Volume History

This graph shows the price and trading history for Intersect ENT. Warning signs and red flags are marked on the graph according to their disclosure dates.



- |   |  |
|---|--|
| 1 Mar 9, 2021 - Impairment                    | 8 Jun 27, 2019 - Change in CFO   |
| 2 Mar 9, 2021 - Disclosure Controls           | 9 May 15, 2019 - Lawsuit: Yaron v. Intersect ENT Inc et al                           |
| 3 Mar 9, 2021 - Critical / Key Audit Matters  | 10 May 15, 2019 - Securities Class Actions Lawsuit: Yaron v. Intersect ENT Inc et al |
| 4 Mar 9, 2021 - Critical / Key Audit Matters  | 11 May 6, 2019 - Change in CEO   |
| 5 Feb 27, 2020 - Critical / Key Audit Matters | 12 Apr 3, 2019 - Insider Sale  |
| 6 Jan 9, 2020 - SEC letters to management     | 13 Jun 7, 2018 - Insider Sale  |
| 7 Jun 27, 2019 - Change in CEO                | 14 May 7, 2018 - Insider Sale  |

### Notifications

Important notifications related to the company are listed here. Notifications may come from the SEC, exchanges such as the NYSE or NASDAQ, or Watchdog Research. Examples of notifications include announcements of bankruptcy proceedings, company name changes, and noncompliance with SEC regulations or exchange rules.

**There are no notifications for Intersect ENT at least since 2016.**



## Peer Group

Peer groups are used by companies to benchmark executive compensation and performance. Each company identifies its own peer group. Peer groups vary from company to company.

### Peer Group

Company	Ticker	Market Cap
Caredx, Inc.	CDNA	\$4.41b
AtriCure, Inc.	ATRC	\$3.66b
Veracyte, Inc.	VCYT	\$2.57b
Concept Therapeutics Inc.	CORT	\$2.37b
Revance Therapeutics, Inc.	RVNC	\$2.17b
Silk Road Medical, Inc	SILK	\$1.57b
Cardiovascular Systems Inc.	CSII	\$1.56b
Theravance Biopharma, Inc.	TBPH	\$898m
Traverse Therapeutics, Inc.	TVTX	\$785m
Intersect ENT, Inc.	XENT	\$651m

### Companies Who Named Intersect ENT as a Peer

Company	Ticker	Market Cap
Inspire Medical Systems, Inc.	INSP	\$4.81b
Veracyte, Inc.	VCYT	\$2.57b
Glaukos Corp.	GKOS	\$2.31b
GenMark Diagnostics, Inc.	GNMK	\$1.76b
Silk Road Medical, Inc	SILK	\$1.57b
Inogen Inc.	INGN	\$1.56b
SI-BONE, Inc.	SIBN	\$1.01b
Tactile Systems Technology Inc.	TCMD	\$932m
Cerus Corp.	CERS	\$861m
Intersect ENT, Inc.	XENT	\$651m



## Peer Flag Comparison

The return to a company's stock is not the only measure of executive performance. Ethics matter, and growth can quickly reverse and gains evaporate if a company's accounting and financial reporting processes are not fundamentally sound and trustworthy. How does Intersect ENT's accounting quality compare to its peer group?

	XENT	PEERGROUP FLAGS		
<b>Reporting Irregularities</b>				
Financial Restatements	✓	9		
Revisions	✓	7	2	
Out of Period Adjustments	✓	9		
Impairments	!	3	6	
Changes in Accounting Estimates	✓	6	3	
Disclosure Controls	!	3	4	2
Internal Controls	✓	8		1
Critical / Key Audit Matters	!		5	4
<b>Anomalies in the Numbers</b>				
Benford's Law	!	3		6
Beneish M-Score	⊖	5	3	
Accounting Disclosure Complexity	✓	3	5	1
<b>Securities &amp; Exchange Commission Concerns</b>				
SEC Oversight	✓	8		1
SEC Letters to Management	!	1	8	
Revenue Recognition	✓	6	3	
Non-GAAP Measures	✓	9		

	XENT	PEERGROUP FLAGS		
<b>Litigation &amp; External Pressures</b>				
Significant Litigation	!	5		4
Securities Class Actions	!	6		3
Shareholder Activism	✓	8	1	
Cybersecurity	✓	9		
<b>Management Review</b>				
CEO Changes	!	4	3	2
CFO Changes	!	2	5	2
Insider Sales	!	1	6	2
Pledged Securities	✓	9		
Mergers & Acquisitions	✓	5	1	3
Sales of Assets	✓	9		
<b>Auditor Assessment</b>				
Auditor Changes	✓	8		1
Auditor Experience	✓	9		
Auditor Tenure	✓	9		
Audit Fees	!	2	7	
Non-Audit Fees	✓	7	2	



## About Watchdog Research, Inc.

Watchdog Research, Inc. is an independent research provider and publisher of Watchdog Reports. Watchdog Reports identify red flags, issues, and other anomalies in financial reporting. Our reports contain warning signs, red flags, material disclosures, and peer analysis for use in valuation, risk analysis, due diligence research, and idea generation.

Watchdog Reports are designed to assist investment professionals fulfill their fiduciary or suitability obligations and to help investors, executives, board members, regulators and educators learn what they need to know about publicly traded companies.

The company is headquartered in Ave Maria, FL. Watchdog Research, Inc. utilizes over 75 specialists and analysts to provide accurate and timely information to our readers.

### Our management team is:

**CEO:** Brian Lawe. Brian has been part of the corporate staff at The New York Times Company and IBM. He has created and operated several technology companies including MyStoreCredit, OnPage Ideas and HelloCampus. He holds an MBA from Harvard Business School and a BBA from Texas Christian University. He and his wife have four children and live in the Naples, FL area.

**CTO:** Radu Cugut. Radu has led the award-winning technology team that developed the Watchdog Report and services. He, his wife and son split their time between his home in Ave Maria, FL and his home in Timisoara, Romania where he oversees five talented development professionals. Radu has a bachelors in Computer Science and a masters in Banking and Financial Information Systems, both from the West University of Timisoara.

**Chief Content Officer:** Joseph Burke, Ph.D. is responsible for the content development, analysis, and quality control for the Watchdog Report. Joseph worked previously as a professor of economics at Ave Maria University. He received his Ph.D. from the University of Wisconsin-Madison and resides with his family in the Naples area.

**Director of Research:** John Cheffers. John is responsible for writing our blogs and for our press relationships. He received his bachelors from Washington University in St. Louis, and has worked for Audit Analytics and Ave Maria University. He graduated Ave Maria University School of Law where his research was selected for publication in the Law Review. He currently lives in Pennsylvania with his wife and two children.



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