



Key Facts

Business address: **Toronto, Canada**
 Industry: **Advertising Material Distribution Services** (NAICS 541870)
 SEC filer status: **Non-Accelerated Filer** as of Dec 2020
 Market Cap: **\$257m** as of Jul 22, 2021
 Annual revenue: **\$217m** as of Dec 31, 2020

Corporate Governance

CEO: **NOT AVAILABLE**
 CFO: **Erick Georgiou** since 2018 1st level

Board Chairman: **David Adams** since 2018
 Audit Committee Chair: **NOT AVAILABLE** 2nd level

Auditor: **KPMG LLP** since 2011
 Outside Counsel (most recent): **NOT AVAILABLE** 3rd level

SEC Reviewer: **Cecilia D Blye** 4th level

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Information in this report is effective Jul 23, 2021 and is taken from the company's public financial and regulatory filings. Latest filing 40-F filed 03/03/2021. Over 75 accounting and data analysts scrutinize and review crucial information, footnotes, disclosures, etc., from these filings. Material facts are captured and processed using our proprietary methods which identify key risk factors our readers need to know. Each Watchdog Report represents 30 or more hours of analysis and processing.

Accounting and financial disclosure data from [Audit Analytics](#).
 Executive compensation data from [Shore Group and Intrinio](#).
 Data from [Sharadar](#).
[Data from Barchart via Quandl](#).
[Data from Exchange Data International via Quandl](#).

Jul 23, 2021 Jan 1, 2020 Jan 1, 2016

RECENT PERIOD HISTORICAL PERIOD

40-F filed on Mar 3, 2021 for period ending Dec 2020

Reporting Irregularities

RECENT		HISTORICAL
✓	Financial Restatements	✓
✓	Revisions	✓
✓	Out of Period Adjustments	✓
✓	Late Filings	✓
✓	Impairments	✓
✓	Changes in Accounting Estimates	✓
!	Disclosure Controls	✓
✓	Internal Controls	✓
!	Critical / Key Audit Matters	✓

Anomalies in the Numbers

RECENT		HISTORICAL
✓	Benford's Law	✓
—	Beneish M-Score	—
!	Accounting Disclosure Complexity	!

Securities & Exchange Commission Concerns

RECENT		HISTORICAL
!	SEC Oversight	!
✓	SEC Letters to Management	!
✓	Revenue Recognition	✓
✓	Non-GAAP Measures	✓

Litigation & External Pressures

RECENT		HISTORICAL
✓	Significant Litigation	✓
✓	Securities Class Actions	✓
✓	Shareholder Activism	✓
✓	Cybersecurity	✓

Management Review

RECENT		HISTORICAL
✓	Insider Sales	✓
✓	Pledged Securities	✓
✓	Mergers & Acquisitions	✓
✓	Sales of Assets	✓

Auditor Assessment

RECENT		HISTORICAL
✓	Auditor Changes	✓
✓	Auditor Experience	✓
✓	Auditor Tenure	✓
!	Audit Fees	!
✓	Non-Audit Fees	✓



Overview

Price and Volume History

This graph shows the price and trading history for Points. Warning signs and red flags are marked on the graph according to their disclosure dates.



1 Mar 3, 2021 - Critical / Key Audit Matters

3 Oct 19, 2017 - SEC letters to management

2 Mar 5, 2020 - Disclosure Controls

Notifications

Important notifications related to the company are listed here. Notifications may come from the SEC, exchanges such as the NYSE or NASDAQ, or Watchdog Research. Examples of notifications include announcements of bankruptcy proceedings, company name changes, and noncompliance with SEC regulations or exchange rules.

There are no notifications for Points at least since 2016.



Peer Group

Peer groups are used by companies to benchmark executive compensation and performance. Each company identifies its own peer group. Peer groups vary from company to company.

Peer Group

Company	Ticker	Market Cap
Thryv Holdings, Inc. *	THRY	\$1.08b
Ezagoo Ltd. *	EZOO	\$528m
Points International Ltd.	PCOM	\$257m
Fluent, Inc. *	FLNT	\$203m
Monaker Group, Inc. *	MKGI	\$176m
Social Reality, Inc. *	SRAX	\$97.2m
Eastside Distilling, Inc. *	EAST	\$54m
Bright Mountain Media, Inc. *	BMTM	\$51.6m
Harte Hanks Inc. *	HHS	\$41m
Airmedia Group Inc. *	AMCN	\$34.8m

* Suggested by Watchdog.

Companies Who Named Points as a Peer

Points is not named as a peer by any company.



Peer Flag Comparison

The return to a company's stock is not the only measure of executive performance. Ethics matter, and growth can quickly reverse and gains evaporate if a company's accounting and financial reporting processes are not fundamentally sound and trustworthy. How does Points' accounting quality compare to its peer group?

	PCOM	PEERGROUP FLAGS		
Reporting Irregularities				
Financial Restatements	✓	7		2
Revisions	✓	7	2	
Out of Period Adjustments	✓	9		
Impairments	✓	1	8	
Changes in Accounting Estimates	✓	9		
Disclosure Controls	!		1	8
Internal Controls	✓	2		7
Critical / Key Audit Matters	!		2	5
Anomalies in the Numbers				
Benford's Law	✓	7		2
Beneish M-Score	⊖	2	3	
Accounting Disclosure Complexity	!	3	4	2
Securities & Exchange Commission Concerns				
SEC Oversight	!	7		2
SEC Letters to Management	!	3	6	
Revenue Recognition	✓	6	3	
Non-GAAP Measures	✓	9		

	PCOM	PEERGROUP FLAGS		
Litigation & External Pressures				
Significant Litigation	✓	4	3	2
Securities Class Actions	✓	7		2
Shareholder Activism	✓	4	3	2
Cybersecurity	✓	8	1	
Management Review				
Insider Sales	✓	8		1
Pledged Securities	✓	9		
Mergers & Acquisitions	✓	8	1	
Sales of Assets	✓	8	1	
Auditor Assessment				
Auditor Changes	✓	3	1	5
Auditor Experience	✓	6	3	
Auditor Tenure	✓	8	1	
Audit Fees	!	2	7	
Non-Audit Fees	✓	7	2	



About Watchdog Research, Inc.

Watchdog Research, Inc. is an independent research provider and publisher of Watchdog Reports. Watchdog Reports identify red flags, issues, and other anomalies in financial reporting. Our reports contain warning signs, red flags, material disclosures, and peer analysis for use in valuation, risk analysis, due diligence research, and idea generation.

Watchdog Reports are designed to assist investment professionals fulfill their fiduciary or suitability obligations and to help investors, executives, board members, regulators and educators learn what they need to know about publicly traded companies.

The company is headquartered in Ave Maria, FL. Watchdog Research, Inc. utilizes over 75 specialists and analysts to provide accurate and timely information to our readers.

Our management team is:

CEO: Brian Lawe. Brian has been part of the corporate staff at The New York Times Company and IBM. He has created and operated several technology companies including MyStoreCredit, OnPage Ideas and HelloCampus. He holds an MBA from Harvard Business School and a BBA from Texas Christian University. He and his wife have four children and live in the Naples, FL area.

CTO: Radu Cugut. Radu has led the award-winning technology team that developed the Watchdog Report and services. He, his wife and son split their time between his home in Ave Maria, FL and his home in Timisoara, Romania where he oversees five talented development professionals. Radu has a bachelors in Computer Science and a masters in Banking and Financial Information Systems, both from the West University of Timisoara.

Chief Content Officer: Joseph Burke, Ph.D. is responsible for the content development, analysis, and quality control for the Watchdog Report. Joseph worked previously as a professor of economics at Ave Maria University. He received his Ph.D. from the University of Wisconsin-Madison and resides with his family in the Naples area.

Director of Research: John Cheffers. John is responsible for writing our blogs and for our press relationships. He received his bachelors from Washington University in St. Louis, and has worked for Audit Analytics and Ave Maria University. He graduated Ave Maria University School of Law where his research was selected for publication in the Law Review. He currently lives in Pennsylvania with his wife and two children.



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